

## **Business Domain: Customer Support (E-Commerce)**

### **Problem:**

E-commerce companies often face a high volume of repetitive customer inquiries—order status, return policies, refund timelines—which leads to long wait times, overwhelmed support teams, and poor customer satisfaction.

### **Proposed AI Agent: Smart Support Bot**

The AI Agent will act as a 24/7 multilingual virtual assistant embedded on the company's website and mobile app. It will:

- a. Instantly respond to common queries (order status, cancellations, delivery ETA).
- b. Handle returns and refunds based on dynamic policies.
- c. Escalate complex issues to human agents with conversation history.

It will use natural language processing (NLP) for understanding customer intent and context retention for multi-turn conversations.

### **Impact (Measurable Benefits):**

- a. Time Saved: Reduces average response time from 8 minutes to under 1 minute.
- b. Cost Reduction: Cuts support staff workload by 40%, leading to a projected 25% reduction in operational costs.

### **User Interaction (Bonus):**

Users interact via **text-based chat**, with future scope for **voice-based support** through smart speakers or mobile apps.